

**Breakeven Analysis**  
**BUSI 101B**

<b>Variables</b>	<b>Equation or Definition</b>
Price = P	Price of good or service being produced or sold – often referred to as the <i>output price</i>
Quantity = Q	Quantity of good or service being produced or sold – often referred to as the <i>output quantity</i>
Total Revenue = TR	$TR = P \times Q$
Total Cost = TC	Sum of all costs
Total Variable Costs = TVC	Sum of all variable costs
Fixed Costs = FC	Costs not related to the number of units (Q) being produced or sold
Total Fixed Costs = TFC	Sum of all fixed costs
Average Variable Costs = AVC	Per unit costs expressly associated with the units being produced or sold
Total Variable Costs = TVC	Sum of all variable costs
Average Cost	$(TFC + TVC) / Q$
Profit = $\pi$	$\pi = TR - TC$
Breakeven	The quantity of units produced at which $TR = TC$ such that $\pi = 0$

**Breakeven Equations**

Basic Breakeven Equation	$P \times Q = TFC + AVC \times Q$
Solve for Q	$Q = \frac{TFC + \pi}{P - AVC}$
Solve for $\pi$	$\pi = (P - AVC) \times Q - TFC$
Solve for P	$P = \frac{TFC + \pi}{Q} + AVC$
Solve for TFC	$TFC = (P - AVC) \times Q - \pi$
Solve for AVC	$AVC = P - \frac{TFC + \pi}{Q}$