

**Corporate Finance<sup>1</sup>**  
**Quick Sheet<sup>2</sup>**

**EBIT** = Earnings before interest and taxes

*EBIT is often referred to as Operating Income*

**EBITDA** = Earnings before interest, taxes, depreciation and amortization

**CFFA<sub>1</sub>** = **OCF** – **NCS** - **ΔNWC**

**OCF** = **EBIT + Depreciation & Amortization – Taxes**

**NCS** = **FA<sub>1</sub> – FA<sub>0</sub> + Depreciation & Amortization**

**ΔNWC** = **(CA<sub>1</sub>-CL<sub>1</sub>)-(CA<sub>0</sub>-CL<sub>0</sub>)**

**CFFA<sub>1</sub>** = **CFFA<sub>2</sub>** = **CF<sub>CR</sub>** + **CF<sub>SH</sub>**

**CF<sub>CR</sub>** = **Interest Paid – Net New Borrowing**

**CF<sub>SH</sub>** = **Dividends Paid – Net New Equity**

**NOPAT** = Net Operating Profit Less Taxes = **EBIT – Taxes Paid**

**NOPLAT** = Net Operating Profits Less Adjusted Taxes = **EBIT \* (1 – T)**

*T is equal to the tax rate on the firm's EBIT were it to be subjected to tax*

**NI** = **EBIT – Interest - Taxes**

**RE** = Retained Earnings = **Net Income – Dividends Paid**

**PM** = Profit Margin =  $\frac{\text{Net Income}}{\text{Sales}}$

*The term "Sales" in finance is often used to represent total income or total revenue*

**TIE** = Times Interest Earned =  $\frac{\text{EBIT}}{\text{Interest Expense}}$

**CR** = Current Ratio =  $\frac{\text{Current Assets}}{\text{Current Liabilities}}$

**QR** = Quick Ratio =  $\frac{\text{Cash and Equivalents}}{\text{Current Liabilities}}$

**LTE** = Liabilities to Shareholder Equity =  $\frac{\text{Total Liabilities}}{\text{Shareholder Equity}}$

**TA** = Total Assets = **Current Assets + Fixed Assets** (*the entirety of the left hand side of the balance sheet*)

**TE** = Total Equity = **Book Value of All Outstanding Equity Shares + Retained Earnings**

**TAT** = Total Asset Turns =  $\frac{\text{Sales}}{\text{TA}}$

**EM** = Equity Multiplier =  $\frac{\text{TA}}{\text{TE}}$

**DE** = Debt to Equity ratio =  $\frac{\text{TD}}{\text{TE}} = 1 - \text{EM}$

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<sup>1</sup> The Corporate Finance Quick Sheet is intended to present an abbreviated presentation of the included concepts in corporate finance and is not intended to be a full or complete representation of the concepts, models, metrics or the underlying foundations from which they are built.

<sup>2</sup> This material set was provided by Richard Haskell, PhD, Associate Professor of Finance, Bill and Vieve Gore School of Business, Westminster College, Salt Lake City, Utah (2017), [rhaskell@westminstercollege.edu](mailto:rhaskell@westminstercollege.edu).

$$\text{ROA} = \text{Return on Assets} = \frac{NI}{TA}$$

$$\text{ROE} = \text{Return on Equity} = \frac{NI}{TE}$$

$$\text{Equity Turns} = \frac{\text{Sales}}{TE}$$

$$\text{Equity Ratio} = \frac{TE}{TA}$$

$$\text{ROE}_{\text{DUPONT}} = \text{Dupont Identity} = \text{PM} * \text{TAT} * \text{EM} = \frac{NI}{\text{Sales}} * \frac{\text{Sales}}{TA} * \frac{TA}{TE}$$

$$\text{ROA}_{\text{DUPONT}} = \text{Dupont Identity} = \text{PM} * \text{Equity Turns} * \text{Equity Ratio} = \frac{NI}{\text{Sales}} * \frac{\text{Sales}}{TE} * \frac{TE}{TA}$$

$$b = \text{Retention Ratio} = \frac{NI - \text{Dividends}}{NI} = \frac{\text{EPS} - \text{DPS}}{\text{EPS}}$$

$$1 - b = \text{Payout Ratio} = \frac{\text{Dividends}}{NI} = \frac{\text{DPS}}{\text{EPS}}$$

$$\text{SGR} = \text{Sustainable Growth Rate} = \frac{ROE * b}{1 - (ROE * b)}$$

$$\text{IGR} = \frac{ROA * b}{1 - (ROA * b)}$$

$$\text{Net Inv} = \text{Net Investment} = \Delta IC = IC_1 - IC_0$$

$$= \Delta FA + \Delta NWC$$

$$= \text{NCS} + \Delta NWC - \text{Dep}$$

$$\text{NCS} = \text{Net Capital Spending} = FA_1 - FA_0 + \text{Dep}$$

$$\text{IR} = \text{Investment Rate} = \frac{\text{Net Investment}}{\text{NOPLAT}}$$

$$\text{IC} = \text{Invested Capital} = \text{Fixed Assets} + \text{Net Working Capital} \quad \text{Operations approach}$$

$$= \text{Total Equity} + \text{Total Long Term Debt} \quad \text{Financing approach}$$

$$\text{ROIC} = \text{Return on Invested Capital} = \frac{\text{NOPLAT}}{\text{IC}}$$

$g$  = growth rate of the subject cash flow variable

$$g = \frac{\text{Cash Flow Variable}_{\text{END}} - \text{Cash Flow Variable}_{\text{BEGINNING}}}{\text{Year}_{\text{END}} - \text{Year}_{\text{BEGINNING}}}$$

$g$  = IR x ROIC - when  $g$  is calculated in this manner it is not likely to be the same as the  $g$  calculated above. This form of  $g$  is the level of growth the firm should be able to sustain given its current level of ROIC, investment rate, and capitalization.

**FCF** = Free Cash Flow

$$\text{FCF} = \text{NOPLAT} + \text{Depreciation} - \Delta \text{NWC} - \text{NCS}$$

*These two versions of FCF should result in the same value*

$$\text{FCF} = \text{NOPLAT} - \text{Net Investment}$$

$$\text{FCF} = \text{NOPLAT} \left( 1 - \frac{g}{\text{ROIC}} \right) \quad \text{Often yields a different value than those above.}$$

**EV = Enterprise Value = Mkt Cap Common + Mkt Cap Preferred + Mkt Value Long-Term Debt – Cash & Equivalents**

- when market value of long-term debt is not available, book value is often substituted

**WACC = Weighted Average Cost of Capital =  $\left(\frac{E}{V} \times R_E\right) + \left(\frac{P}{V} \times R_P\right) + \left(\frac{D}{V} \times R_D\right)(1 - T_C)$**

$E + P + D = V$  Values of firm's capital structure. Depending on the perspective of the analysis you're conducting, this might be book value based or market value based.

Opportunity cost of Debt ( $R_D$ )

- 1)  $R_D = \text{YTM or Current Yield for a similar type (maturity, risk, etc) of long term debt to that held by the subject firm}$
- 2)  $R_D = \frac{\text{Interest}_t}{\text{Debt}_{t-1}}$  : this may reflect market or book value of debt depending on the data available

Opportunity cost of Preferred Equity ( $R_P$ )

- 1)  $R_P = \frac{\text{Preferred Dividends Paid}_t}{\text{Value of Preferred}_1}$  : this may reflect market or book value or preferred depending on the data available
- 2)  $R_P = \text{Dividend Rate of Preferred}$

Opportunity cost of Common Equity ( $R_E$ )

- 1)  $R_E = R_F + \beta(R_M - R_F)$  This is the CAPM construction and is preferred if the data is available
- 2)  $R_E = \frac{D_1}{P_0} + g$  : this stems from the Dividend Yield equation  $P_0 = \frac{D_1}{r-g}$  in which Modigliani & Miller suggest that if  $D_1$  is the dividend for a common stock, the  $P_0$  is the current price of that stock based on the stock's expected return ( $r$ ) and long run growth rate of the dividend ( $g$ ) – as such  $r$ , or  $R_E$ , is the opportunity cost of the common stock.

**CAPM - Capital Asset Pricing Model :  $R_E = R_F + \beta(R_M - R_F)$**

$R_F$  = risk free market return; this value may be a current 2 or 10 year US Treasury rate

$R_M$  = average market return for equity for industry in which the subject firm resides

$\beta$  = risk adjustment for firm compared to the industry average for the firm such that  $\beta = 1$  indicates firm risk/volatility level is equal to that of the average firm in the industry

**Market Value Bonds =  $C \frac{\left[1 - \frac{1}{(1+YTM)^N}\right]}{YTM} + \frac{F}{(1+YTM)^N}$**

$$C = \frac{F * \text{Coupon Rate}}{\text{Periods per year}}$$

$F = \text{Face Value}$

$$YTM = \frac{\text{Current Market Yield}}{\text{Periods per year}}$$

$N = \text{Years to Maturity} \times \text{Periods Per Year} = \text{Periods to Maturity}$