

Corporate Finance¹
Quick Sheet²

EBIT = Earnings before interest and taxes

EBIT is often referred to as Operating Income

EBITDA = Earnings before interest, taxes, depreciation and amortization

CFFA₁ = **OCF** – **NCS** - **ΔNWC**

OCF = **EBIT + Depreciation & Amortization – Taxes**

NCS = **FA₁ – FA₀ + Depreciation & Amortization**

ΔNWC = **(CA₁-CL₁)-(CA₀-CL₀)**

CFFA₁ = **CFFA₂** = **CF_{CR}** + **CF_{SH}**

CF_{CR} = **Interest Paid – Net New Borrowing**

CF_{SH} = **Dividends Paid – Net New Equity**

NOPAT = Net Operating Profit Less Taxes = **EBIT – Taxes Paid**

NOPLAT = Net Operating Profits Less Adjusted Taxes = **EBIT * (1 – T)**

T is equal to the tax rate on the firm's EBIT were it to be subjected to tax

NI = **EBIT – Interest - Taxes**

RE = Retained Earnings = **Net Income – Dividends Paid**

EPS = Earnings Per Share = **Net Income – Preferred Dividends Paid/Common Shares Outstanding**

PPS = Price Per Share = **Market Price Per Share**

PE Ratio is most commonly applied to common stock values and rarely applied to preferred stock shares

PE Ratio = Price/Earnings Ratio = **PPS/EPS**

PM = Profit Margin = $\frac{\text{Net Income}}{\text{Sales}}$

The term "Sales" in finance is often used to represent total income or total revenue

TIE = Times Interest Earned = $\frac{\text{EBIT}}{\text{Interest Expense}}$

CR = Current Ratio = $\frac{\text{Current Assets}}{\text{Current Liabilities}}$

QR = Quick Ratio = $\frac{\text{Cash and Equivalents}}{\text{Current Liabilities}}$

LTE = Liabilities to Shareholder Equity = $\frac{\text{Total Liabilities}}{\text{Shareholder Equity}}$

TA = Total Assets = **Current Assets + Fixed Assets (the entirety of the left hand side of the balance sheet)**

TE = Total Equity = **Book Value of All Outstanding Equity Shares + Retained Earnings**

¹ The Corporate Finance Quick Sheet is intended to present an abbreviated presentation of the included concepts in corporate finance and is not intended to be a full or complete representation of the concepts, models, metrics or the underlying foundations from which they are built.

² This material set was provided by Richard Haskell, PhD, Associate Professor of Finance, Bill and Vieve Gore School of Business, Westminster College, Salt Lake City, Utah (2017), rhaskell@westminstercollege.edu.

$$\text{TAT} = \text{Total Asset Turns} = \frac{\text{Sales}}{\text{TA}}$$

$$\text{EM} = \text{Equity Multiplier} = \frac{\text{TA}}{\text{TE}}$$

$$\text{DE} = \text{Debt to Equity ratio} = \frac{\text{TD}}{\text{TE}} = 1 - \text{EM}$$

$$\text{ROA} = \text{Return on Assets} = \frac{\text{NI}}{\text{TA}}$$

$$\text{ROE} = \text{Return on Equity} = \frac{\text{NI}}{\text{TE}}$$

$$\text{Equity Turns} = \frac{\text{Sales}}{\text{TE}}$$

$$\text{Equity Ratio} = \frac{\text{TE}}{\text{TA}}$$

$$\text{ROE}_{\text{DUPONT}} = \text{Dupont Identity} = \text{PM} * \text{TAT} * \text{EM} = \frac{\text{NI}}{\text{Sales}} * \frac{\text{Sales}}{\text{TA}} * \frac{\text{TA}}{\text{TE}}$$

$$\text{ROA}_{\text{DUPONT}} = \text{Dupont Identity} = \text{PM} * \text{Equity Turns} * \text{Equity Ratio} = \frac{\text{NI}}{\text{Sales}} * \frac{\text{Sales}}{\text{TE}} * \frac{\text{TE}}{\text{TA}}$$

$$\mathbf{b} = \text{Retention Ratio} = \frac{\text{NI} - \text{Dividends}}{\text{NI}} = \frac{\text{EPS} - \text{DPS}}{\text{EPS}}$$

$$1 - \mathbf{b} = \text{Payout Ratio} = \frac{\text{Dividends}}{\text{NI}} = \frac{\text{DPS}}{\text{EPS}}$$

$$\text{SGR} = \text{Sustainable Growth Rate} = \frac{\text{ROE} * \mathbf{b}}{1 - (\text{ROE} * \mathbf{b})}$$

$$\text{IGR} = \frac{\text{ROA} * \mathbf{b}}{1 - (\text{ROA} * \mathbf{b})}$$

$$\text{Net Inv} = \text{Net Investment} = \Delta \text{IC} = \text{IC}_1 - \text{IC}_0$$

$$= \Delta \text{FA} + \Delta \text{NWC}$$

$$= \text{FA}_1 - \text{FA}_0 - \text{NWC}_1 - \text{NWC}_0$$

$$= \text{NCS} + \Delta \text{NWC} - \text{Dep}$$

$$\text{NCS} = \text{Net Capital Spending} = \text{FA}_1 - \text{FA}_0 + \text{Dep}$$

$$\text{IR} = \text{Investment Rate} = \frac{\text{Net Investment}}{\text{NOPLAT}}$$

$$\text{IC} = \text{Invested Capital} = \text{Fixed Assets} + \text{Net Working Capital} \quad \text{Operations approach}$$

$$= \text{Total Equity} + \text{Total Long Term Debt} \quad \text{Financing approach}$$

$$\text{ROIC} = \text{Return on Invested Capital} = \frac{\text{NOPLAT}}{\text{IC}}$$

g = growth rate of the subject cash flow variable

$$g = \frac{\text{Cash Flow Variable}_{\text{END}} - \text{Cash Flow Variable}_{\text{BEGINNING}}}{\text{Year}_{\text{END}} - \text{Year}_{\text{BEGINNING}}}$$

g = IR x ROIC - when g is calculated in this manner it is not likely to be the same as the g calculated above. This form of g is the level of growth the firm should be able to sustain given its current level of ROIC, investment rate, and capitalization.

FCF = Free Cash Flow

$$\mathbf{FCF} = \mathbf{NOPLAT} + \mathbf{Depreciation} - \mathbf{\Delta NWC} - \mathbf{NCS}$$

These two versions of FCF should result in the same value

$$\mathbf{FCF} = \mathbf{NOPLAT} - \mathbf{Net Investment}$$

$$\mathbf{FCF} = \mathbf{NOPLAT} \left(1 - \frac{g}{ROIC} \right) \quad \text{Often yields a different value than those above.}$$

EV = Enterprise Value = Mkt Cap Common + Mkt Cap Preferred + Mkt Value Long-Term Debt – Cash & Equivalents

- when market value of long-term debt is not available, book value is often substituted

$$\mathbf{WACC} = \mathbf{Weighted Average Cost of Capital} = \left(\frac{E}{V} \times R_E \right) + \left(\frac{P}{V} \times R_P \right) + \left(\frac{D}{V} \times R_D \right) (1 - T_C)$$

$E + P + D = V$ Values of firm's capital structure. Depending on the perspective of the analysis you're conducting, this might be book value based or market value based.

Opportunity cost of Debt (R_D)

- 1) $R_D = \text{YTM or Current Yield}$ for a similar type (maturity, risk, etc) of long term debt to that held by the subject firm
- 2) $R_D = \frac{\text{Interest}_t}{\text{Debt}_{t-1}}$: this may reflect market or book value of debt depending on the data available

Opportunity cost of Preferred Equity (R_P)

- 1) $R_P = \frac{\text{Preferred Dividends Paid}_t}{\text{Value of Preferred}_1}$: this may reflect market or book value or preferred depending on the data available
- 2) $R_P = \text{Dividend Rate of Preferred}$

Opportunity cost of Common Equity (R_E)

- 1) $R_E = R_F + \beta(R_M - R_F)$ This is the CAPM construction and is preferred if the data is available
- 2) $R_E = \frac{D_1}{P_0} + g$: this stems from the Dividend Yield equation $P_0 = \frac{D_1}{r-g}$ in which Modigliani & Miller suggest that if D_1 is the dividend for a common stock, the P_0 is the current price of that stock based on the stock's expected return (r) and long run growth rate of the dividend (g) – as such r , or R_E , is the opportunity cost of the common stock.

CAPM - Capital Asset Pricing Model : $R_E = R_F + \beta(R_M - R_F)$

R_F = risk free market return; this value may be a current 2 or 10 year US Treasury rate

R_M = average market return for equity for industry in which the subject firm resides

β = risk adjustment for firm compared to the industry average for the firm such that $\beta = 1$ indicates firm risk/volatility level is equal to that of the average firm in the industry

$$\mathbf{Market Value Bonds} = C \frac{\left[1 - \frac{1}{(1+YTM)^N} \right]}{YTM} + \frac{F}{(1+YTM)^N}$$

$$C = \frac{F * \text{Coupon Rate}}{\text{Periods per year}}$$

$$F = \text{Face Value}$$

$$YTM = \frac{\text{Current Market Yield}}{\text{Periods per year}}$$

$$N = \text{Years to Maturity} \times \text{Periods Per Year} = \text{Periods to Maturity}$$